

# 2017

OHIO CASINO  
CONTROL COMMISSION  
2017 ANNUAL REPORT



**MISSION STATEMENT:**

The Ohio Casino Control Commission has the responsibility to ensure the integrity of casino gaming by licensing, regulating, investigating and enforcing state laws.

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## FROM THE CHAIR



Dear Governor Kasich, Senate President Obhof, Senate Minority Leader Yuko, Speaker of the House Rosenberger, House Minority Leader Strahorn and fellow Ohioans,

I am pleased to bring you the Commission's annual report covering fiscal year 2017. Earlier this year, I was honored to be appointed Chair of the Commission, and I look forward to emulating the integrity and accountability exemplified by Jo Ann Davidson in holding both our agency and the four Ohio casinos to a very high standard. My fellow Commissioners and I are grateful to have her advice and counsel as the Commission's Vice-Chair.

Additionally, this past May marked the five-year anniversaries of the opening of the Cleveland and Toledo casinos. Since then, there have been major changes at both properties – outdoor gaming areas were added at Hollywood Casino Toledo, while the Cleveland casino transitioned to the JACK brand. These changes came in addition to the daily licensing, compliance and law enforcement activities conducted by our staff.

The Commission also continues to work on our regulatory framework for skill games. The Skill Games Division has crafted 28 rules that will enable the Commission to validate those businesses operating true skill games and shut down those running illegal slot machines. We anticipate the rules taking effect in early 2018 once they have completed the rule-making process.

We are also monitoring the growth of daily fantasy sports and other gaming-related issues, and stand ready to work with our partners in the Legislature and the casino industry to ensure that gaming in Ohio is conducted with fairness and integrity.

As a great deal of change in the gaming industry looms on the horizon, the Commission and its staff are well-prepared to address whatever issues may arise. We do so while being mindful of the trust and responsibilities given to us, with a firm commitment to upholding our mission and protecting the interests of Ohio and its people.

Sincerely,

A handwritten signature in black ink, appearing to read "June E. Taylor".

June E. Taylor  
Chair, Ohio Casino Control Commission



## FROM THE EXECUTIVE DIRECTOR



Dear Governor Kasich, Senate President Obhof, Senate Minority Leader Yuko, Speaker of the House Rosenberger and House Minority Leader Strahorn,

Since Ohio's first casinos opened their doors more than five years ago, the Commission has continued to expand our knowledge and experience – a necessary task as we look to not only better execute our responsibilities regarding gaming in Ohio, but also keep apprised of the latest trends impacting the gaming industry.

Our biggest challenge over the past year has been the creation of a regulatory system for skill-based amusement machines. Shortly after being given the responsibility to regulate skill-based amusement machines, our staff spent a great deal of time learning about the industry and how it is overseen in other jurisdictions.

Rather than simply overlay the processes used to oversee Ohio's four casinos onto skill-based amusement machines, we sought to create a system that recognizes the lower level of risk these businesses pose as compared to a casino. However, we also needed to have the tools at our disposal to enable the Commission to address the issue of illegal casinos masquerading as legitimate skill games operators.

The Commission's Skill Games Division developed a set of 28 rules that cover licensing, compliance and enforcement for skill games. Like all other agency rules, those for skill games went through both the Common Sense Initiative and the Joint Committee on Agency Rule Review. Our goal throughout this process has been to craft a set of rules that balances the need for regulation without impeding the ability of those involved in the skill games industry to make business decisions, and we appreciate the feedback we received from stakeholders.

The Commission anticipates the rules regarding skill games to take effect in early 2018, and we will continue to work with the skill games industry as the licensing and compliance process gets underway.

As we embark on this new endeavor, we remain committed to ensuring the integrity of gaming in Ohio. We are grateful for and humbled by the trust placed in us by both the Legislature and the people of Ohio, and will continue to uphold the high standards we have set for ourselves as well as those we regulate.

Sincerely,

A handwritten signature in black ink that reads "Matthew T. Schuler". The signature is written in a cursive, flowing style.

Matthew T. Schuler  
Executive Director



## ABOUT THE COMMISSION

The bipartisan Ohio Casino Control Commission was created to provide oversight of casino gaming. The Chair and six Commissioners are appointed by the Governor. No more than four Commissioners can be members of the same political party and all must be Ohio residents. At least one Commissioner must have experience in each of the following areas: law enforcement and criminal investigation, certified public accounting with auditing, or hold an Ohio law license. In addition, at least one Commission member must reside in a county with a casino.

## OHIO CASINO CONTROL COMMISSION CHAIR & COMMISSIONERS

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**June E. Taylor** (*term expires February 21, 2019*)

June Taylor serves as Chair of the Ohio Casino Control Commission and brings a rich background in business, strategic planning and leadership. Taylor is president of MAC Installations & Consulting, LLC, a Cleveland-based technology firm providing low-voltage cabling, security, access control, media and sound masking systems. The firm's capabilities include offering solutions that consider the latest technology trends in order to provide superior service to hospitality, education and medical institutions in Northeast Ohio and throughout the Midwest.

Taylor's solid background in business, acquisitions, strategy and talent selection gave rise to her appointment to Cleveland State University's Board of Trustees, where she is chair of the Honorary Degree & Recognition Committee, and a member of the Audit Committee.

Taylor holds two degrees from Northwestern University: a Bachelor of Science in Industrial Engineering and a Master of Management from the Kellogg Graduate School of Management, with concentrations in finance and marketing.



**Jo Ann Davidson** (*term expires February 21, 2018*)

Jo Ann Davidson was appointed as the first Chair of the Ohio Casino Control Commission by Governor John Kasich for her extensive leadership in local and state government as well as her track record of being a strong advocate for the people of Ohio. Davidson came to public service in 1967 after winning a seat on the Reynoldsburg City Council. In 1980, she was elected to the Ohio House of Representatives.

In 1995, Davidson's fellow representatives selected her as the Speaker of the Ohio House. She was the first woman to hold this position and remained Speaker until leaving the House of Representatives in 2000.

Over the past decade, Davidson has formed her own consulting firm, JAD and Associates, advising on a broad range of issues involving public policy development and analysis, strategic planning and political campaigns. In January 2005, she was elected Co-Chair of the Republican National Committee. She also remains active with various board positions.

Davidson has served on the board of trustees of The Ohio State University, Franklin University, and The University of Findlay. She holds honorary Doctor of Law degrees from Ohio University and Capital University, an honorary degree in Government Leadership from The University of Findlay, and an honorary Doctor of Public Administration degree from The Ohio State University.



**McKinley E. Brown** (*term expires February 21, 2019*)

McKinley E. Brown is a retired police officer who currently serves as Chief of Detectives in the Hamilton County Prosecutor's Office. He also assists and advises local police agencies with investigations and is a member of the Cold Case Squad.

Brown began his career in law enforcement in 1981 as a patrol officer with the Cincinnati Police Department. He also served as a school resource officer and as a member of the criminal investigation and internal investigations section. His dedication and professionalism led to additional duties such as teaching at the Police Academy and to his promotion to Detective Sergeant of the Homicide Unit. He retired in 1998 to join the Hamilton County Prosecutor's Office.

Brown, who served in the U.S. Army before entering law enforcement, has received countless awards, citations and commendations for his work with children and school programs and his excellent investigatory skills. Most recently, Brown was a 2010 inductee into the Greater Cincinnati Police Museum's prestigious 1132 Living Legends.



**Will Lucas** (*term expires February 21, 2021*)

Will Lucas is a native of Toledo and an entrepreneur focusing on education and marketing technologies. He is founder and CEO of Classana, an online platform used by corporations to support professional development initiatives, and Creadio, a marketing and analytics technology firm which services brands nationally.

Lucas currently serves on the Board of Trustees of the University of Toledo where he is a member of the Finance and Audit Committee, and vice-chair of the Student and Academic Affairs Committee. He also serves as chairman of the Ohio Martin Luther King Commission, and was Co-Chair of President Obama's Ohio Small Business Committee in 2012. Lucas was listed as part of TechCrunch's '40 Diverse People In Tech Who Made Big Moves In 2015,' and Business Insider's 'The 46 Most Important African-Americans In Technology.'

Lucas earned his associate and bachelor's degrees from the University of Toledo in Technical Studies and Organizational Development, respectively. He is also founder and curator of TEDxToledo and previously served on the Boards of Directors for the Ohio Council of Community Schools, Kid's Unlimited, and the Lucas County Court Appointed Special Advocate (CASA).



**Ranjan Manoranjan** (*term expires February 21, 2018*)

Ranjan Manoranjan, Principal of PRIME AE Group, leads business development in the Midwest region. Manoranjan holds Accounting degrees from the Institute of Chartered Accountants in Colombo, Sri Lanka and the Institute of Cost and Management in London, England. He received his CPA designation from the Accountancy Board of Ohio in 1980.

Manoranjan was appointed to the Commission in 2011 as the CPA representative and reappointed in 2014. He currently serves on the World of Children Board of Governors, an organization comprised of 16 international business executives who contribute their executive skills to improving the lives of children worldwide. Manoranjan also serves on the Ohio Society of CPAs' Political Action Committee and has served on the Executive Board of the Ohio Society of CPAs, the Ohio Board of Tax Appeals, Columbus-Franklin County Finance Authority and Governmental Affairs Advisory Council.

Manoranjan was awarded the distinguished Ellis Island Medal of Honor in 2005 by the National Ethnic Coalition of Organizations (NECO) for his dedication to his ethnic heritage through American Society.



**Lynn Slaby** (*term expires February 21, 2021*)

Lynn Slaby joins the Commission with a distinguished record of public service. He spent 14 years as Summit County Prosecutor, served as a judge on the Ninth District Court of Appeals for 14 years, and was a member of the Ohio House of Representatives from 2011-2012. Prior to his appointment to the Casino Control Commission, he served as a commissioner on the Public Utilities Commission of Ohio (PUCO), which is responsible for regulating utility providers in the state. While on the PUCO, Slaby was named to the Federal-State Joint Conference on Advanced Telecommunications Services, the National Transportation Taskforce and the Mid-Atlantic Conference of Regulatory Utilities Commissioners.

Slaby received his bachelor's degree in Business Administration and his law degree from the University of Akron. He has served on the board of trustees for the Cleveland Christian Home for Children, West Side Ministries, Community Care Network and High Street Christian Church. He has also served on the Alumni Board of both the College of Law and the Business College for the University of Akron, as well as the Ohio Judicial Conference.



**John S. Steinhauer** (*term expires February 21, 2019*)

John Steinhauer is a private practice attorney in Akron, Ohio. His areas of expertise include mergers and acquisitions, corporate, finance and real estate law. He specializes in managing complex interstate and multiple-jurisdiction litigation, labor, administrative agencies, regulatory matters and business transactions. He is licensed to practice in Ohio and the District of Columbia.

Steinhauer has extensive governmental experience at the state and local level. He worked for the Ohio General Assembly Legislative Reference Bureau, as an assistant city attorney and assistant prosecutor in Columbus and as special counsel for the Ohio Attorney General. He has also served as a trustee for The University of Akron where he has been the chairman and the vice-chairman and also served on the university's foundation executive committee.

Steinhauer graduated from Cuyahoga Falls High School, and then attended The Ohio State University where he earned three degrees including his law degree. He also holds an Honorary Doctor of Law degree from The University of Akron.

**OHIO CASINO CONTROL  
COMMISSION CHAIR &  
COMMISSIONERS**



## OHIO LAW

### *Historical Summary of Constitutional Amendment and Casino Control Law*

Ohio's entrance into the world of casino gaming was somewhat unique with the approval of a constitutional amendment – proposed by initiative petition – that was backed by the parties that would become the owners/operators of Ohio's four casinos. The amendment was approved by 52 percent of voters in November 2009. It authorized casino gaming at facilities located at specific locations in Cincinnati, Cleveland, Columbus and Toledo and required the properties to be operated by licensed casino operators.

In addition to the customary fees and taxes imposed on Ohio businesses, the amendment levied a 33 percent tax on gross casino revenue and specified how proceeds of the tax are distributed (see Casino Revenue Distribution). The constitutional amendment also required each licensed casino operator to pay an upfront license fee of \$50 million per casino dedicated to workforce development and to make an initial capital investment of \$250 million for the development of each casino facility.

The amendment also created the Ohio Casino Control Commission to license and regulate casino operators, management companies, key employees, casino gaming employees and gaming-related vendors. The Commission is comprised of seven members who are appointed by the Governor with the advice and consent of the Senate. The Commission is a law enforcement agency and may inspect the accounts and records of, or examine under oath, any person subject to the Commission's regulation.

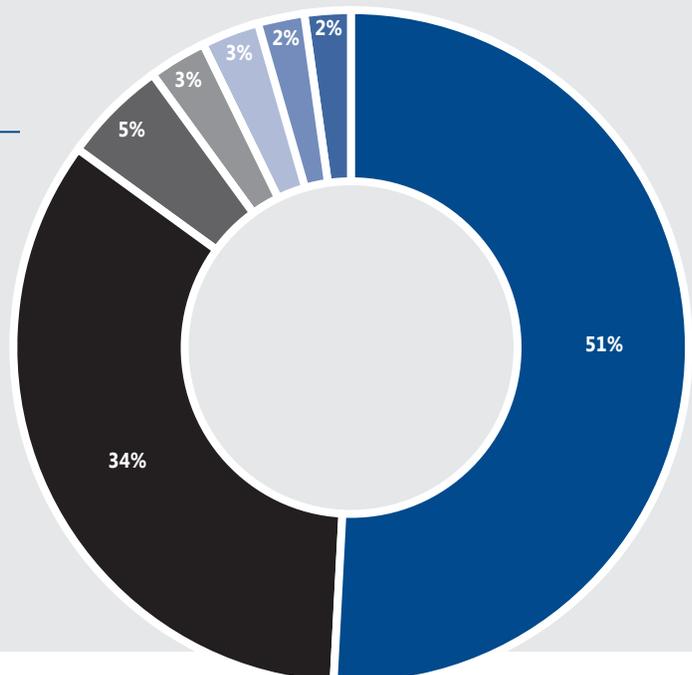
The constitutional amendment also required the General Assembly to pass laws to facilitate the operation of the casino gaming amendment.

In a bipartisan effort, the 128th General Assembly passed House Bill 519, known as Ohio's Casino Control Law, which became effective on September 10, 2010, implementing Article XV, Section 6(C) of the Ohio Constitution. In general, the Act entrusts the Commission with the responsibility of ensuring the integrity of casino gaming in Ohio by authorizing the Commission to license, regulate, investigate and exercise jurisdiction over all persons participating in casino gaming.

In February 2011, Governor John Kasich appointed seven individuals to serve as commissioners for the newly created Commission. Commission Chair Jo Ann Davidson convened the first meeting in March 2011. By October, the Commission hired Executive Director Matthew T. Schuler and then built out the Commission staff to conduct the regulatory work surrounding the first two casino openings in May 2012.

### CASINO REVENUE DISTRIBUTION

- County Fund (51%)
- Student Fund (34%)
- Host City Fund (5%)
- Ohio State Racing Commission Fund (3%)
- Casino Control Commission Fund (3%)
- Law Enforcement Training Fund (2%)
- Problem Gambling & Addictions Fund (2%)



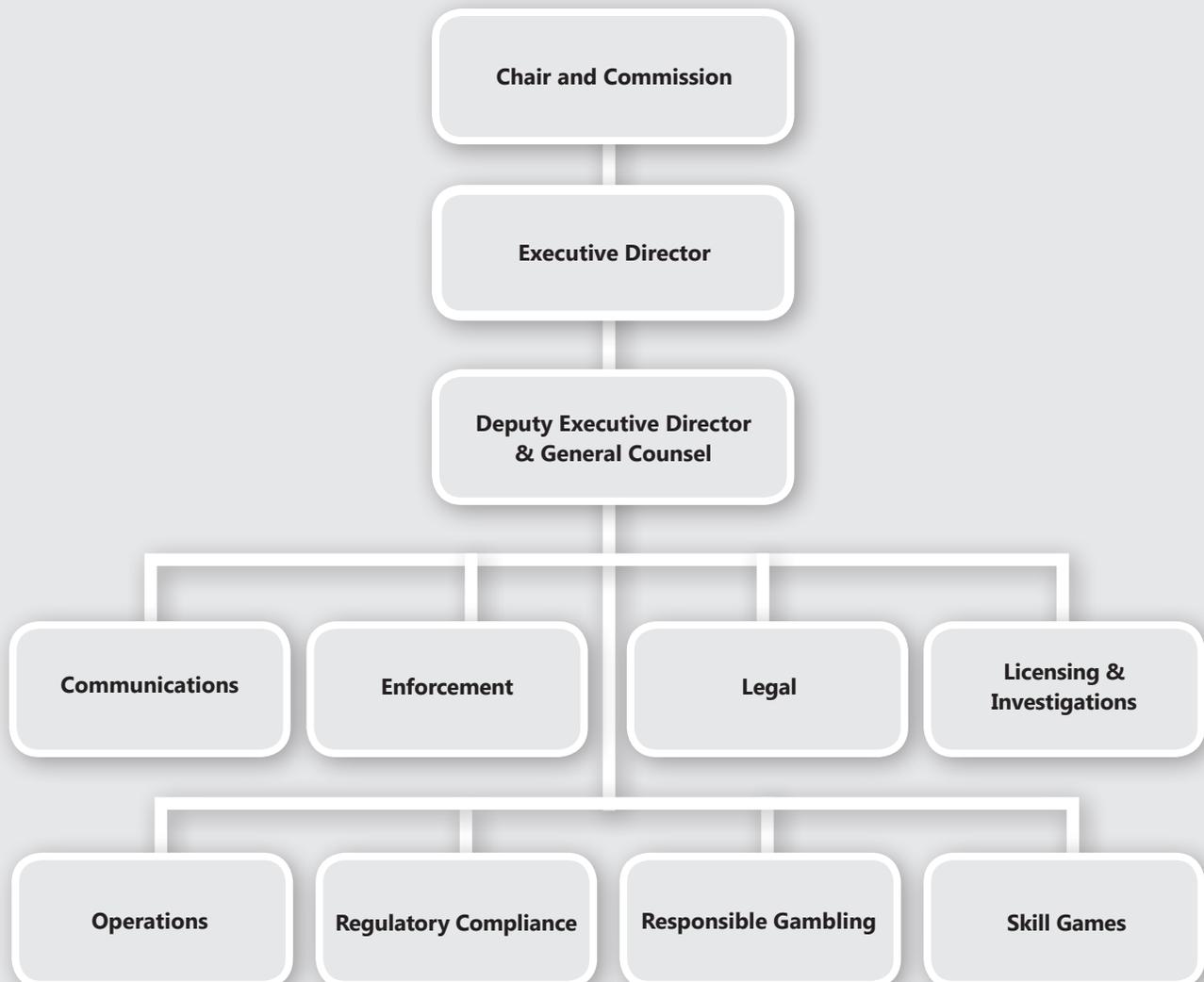
## COMMISSION OVERVIEW

The Casino Control Law authorizes the Commission to license, regulate, investigate and penalize casino operators, management companies, holding companies, key employees, casino gaming employees and gaming-related vendors. The Commission also has jurisdiction over all persons participating in casino gaming authorized by Article XV, Section 6(C) of the Ohio Constitution, Revised Code Chapter 3772 and the adopted rules.

Commission staff are assigned among eight divisions, and are spread across five office locations - including 24-7 coverage at the four casinos. The Commission maintains an office at each casino property as well as the agency's main office, located across from the Ohio Statehouse. Currently, the Commission employs about 100 individuals. While staff size has remained relatively small, their experience and expertise has grown exponentially since the Commission's creation in 2011.

All employees work to fulfill the mission and responsibilities of ensuring the integrity of Ohio's casino gaming industry. Along with the support of the communications and operations divisions, the Commission's regulatory responsibilities center on the specialized intertwined tasks of licensing and investigations, regulatory compliance and enforcement.

### OHIO CASINO CONTROL COMMISSION ORGANIZATIONAL CHART



## COMMISSION DIVISIONS

### Legal

The Legal Division serves as legal counsel for the Commission's members and staff on issues of law, policy and procedure and is comprised of attorneys and a paralegal, who also serves as the Commission secretary and hearing administrator. The division is uniquely positioned to participate in nearly every aspect of the Commission's work, helping to establish policy and strong precedent as gaming grows in the State of Ohio. Specifically, the division develops internal agency policies, assists in employment matters, responds to all public records requests submitted to the Commission and drafts proposed legislation and administrative rules.

As part of its duties, the division advises and assists the Licensing and Investigations Division with the licensing process and manages the administrative hearing process to provide applicants and licensees the opportunity for a hearing on any administrative action regarding licensure or regulatory sanctions. The administrative hearing process also applies when the Commission intends to place an individual on the Involuntary Exclusion List. To date, the Commission has used its authority to place 10 individuals who pose a threat to the integrity of casino gaming on the list.

The division also works closely with the Regulatory Compliance Division to develop, interpret and enforce the regulations to which all licensees, but specifically the casinos, must adhere. These two divisions have also facilitated settlement agreements with the four casinos in the state as the result of various regulatory compliance issues that have arisen.

Together with the Enforcement Division, the Legal Division works diligently to prepare subpoenas and court orders for its criminal cases, and regularly communicates with local prosecutors to continue to develop a strong foundation and sound precedent for the state's gaming offenses.

Finally, the division also provides training and counsel regarding Ohio's ethics laws, which is especially important because Commission members and staff are bound by specific mandates and prohibitions, requiring caution and vigilance in both their professional and personal lives.

### Licensing & Investigations

The Casino Control Law requires every person conducting or participating in casino gaming to be licensed. The Licensing and Investigations Division conducts suitability investigations of each applicant to determine eligibility for licensure to ensure only suitable persons are involved in Ohio's casino business.

License applicants include casino operators, management companies, gaming-related vendors, key employees, and casino gaming employees. All suitability investigations result in a recommendation to the Commission to grant or deny a license. These recommendations are made following an extensive background check. Applicants also receive a thorough review of financial integrity, regulatory history in other gaming jurisdictions, professional license verification, tax record examination, credit history analysis, database checks for bankruptcies and outstanding liens or judgments, and retrieval of court records.

| Licenses Granted<br>July 1, 2016 - June 30, 2017              |             |         |
|---|-------------|---------|
|   | Initial/New | Renewal |
| Casino Gaming Employees                                       | 758         | 1,058   |
| Key Employees   | 13          | 15      |
| Management Companies  | 0           | 0       |
| Operators   | 0           | 1       |
| Operator Key Employees  | 6           | 10      |
| Vendors   | 3           | 8       |
| Vendor Key Employees  | 20          | 49      |
| Total Initial/New Licenses Granted<br>(Through June 30, 2017) |             |         |
| Casino Gaming Employees                                       | 9,049       |         |
| Key Employees   | 146         |         |
| Management Companies  | 3           |         |
| Operators   | 5           |         |
| Operator Key Employees  | 105         |         |
| Vendors   | 41          |         |
| Vendor Key Employees  | 325         |         |

## COMMISSION DIVISIONS (continued)

The licensing process doesn't end once a license is issued. Suitability is an ongoing requirement for all licensees and the Commission has the authority to reopen a licensing investigation at any time. License holders have a duty to update the Commission regarding changes in personal information including change of address, criminal charges, and bankruptcies. All license holders are required to file for renewal every three years and the division must conduct a new suitability investigation.

### Regulatory Compliance

The Regulatory Compliance Division works to develop, interpret and enforce the regulations to which all licensees, but specifically the casinos, must adhere – including the Casino Control Law, the related administrative code, and applicable internal control systems. To test that compliance, the division examines slot machine and table game operations, financial transactions and conducts process audits. Those specialized tasks require the Commission to employ individuals with specialized knowledge in accounting, auditing and electronic gaming equipment (EGE), such as software and slot machines. Excluding daily, monthly and annual financial reviews, the division performed 304 compliance audits in FY 17.

The division also works with two important partners. First, the division coordinates the state's three Independent Certified Testing Laboratories, which examine EGE to ensure they adhere to Ohio law and Commission regulations before those items are allowed to enter the state. Commission Agents verify the software to ensure it is identical to that tested and seal all slot machines before they are entered into play.

Second, the division works with the Department of Taxation to ensure the casinos are filing accurate tax return data with the state. In addition to making sure that the casinos' finances are being correctly reported, the division works to make sure that revenue is being generated according to approved processes, which are grounded in each casino's detailed internal controls. These internal controls average around 750 pages, and any changes to a casino's internal controls require Commission approval.

Finally, and in very few instances, the Commission issues sanctions to encourage future compliance. Revenue from sanctions is deposited into the state's General Revenue Fund.

### Enforcement

The Enforcement Division is responsible for enforcing the Casino Control Law. The Commission is a law enforcement agency as defined in O.R.C. 109.71. Gaming agents are certified peace officers in the State of Ohio and have arrest authority on all casino property as well as outside of the casino when enforcing the criminal section of the Casino Control Law.



The division is comprised of Gaming agents, investigators, and criminal intelligence analysts, who are headquartered at their respective casinos and staff a 24-7 operation. Their responsibilities include enforcement of statutes that impact the integrity of casino gaming as well as criminal gaming statutes described in O.R.C. 3772.99, created to ensure a fair and safe gaming environment for casino patrons. Agents work collaboratively on joint investigations with federal, state and local agencies as well as with county and municipal prosecutor's offices. During this fiscal year, 749 charges for felonies and misdemeanors occurring at Ohio casinos were presented to prosecutors. The total number of individuals charged statewide totaled 439.

In addition, the Enforcement Division has a robust intelligence system to collect, organize and disseminate information for both internal and external purposes. The division works closely with other intelligence units, as well as neighboring gaming jurisdictions, to coordinate and develop casino-focused intelligence tracking. Intelligence analysts work with other agencies to track large and suspicious financial transactions.

Gaming agents also investigate illegal casino gaming operations outside of Ohio's four licensed casinos. The partnerships gaming agents have cultivated with local sheriffs, police departments and county prosecutors have proven invaluable in these investigations – which have resulted in the seizure of illegal slot machines and

| Ohio Casino Control Commission - Criminal Statistics<br>Fiscal Year 2017 (July 1, 2016 - June 30, 2017) |            |            |            |            |  |             |
|---|------------|------------|------------|------------|--|-------------|
|   | Cleveland  | Toledo     | Columbus   | Cincinnati | Total of Each Type of Charge Statewide |             |
| Aggravated Menacing   | 0          | 1          | 0          | 0          | 1                                      | 0.13%       |
| Assault   | 0          | 2          | 0          | 0          | 2                                      | 0.27%       |
| Burglary  | 2          | 0          | 0          | 0          | 2                                      | 0.27%       |
| Carrying Concealed Weapons  | 0          | 2          | 0          | 0          | 2                                      | 0.27%       |
| Casino Cheat  | 26         | 6          | 11         | 4          | 47                                     | 6.28%       |
| Criminal Damaging/Endangering   | 8          | 1          | 1          | 9          | 19                                     | 2.54%       |
| Criminal Mischief   | 1          | 1          | 0          | 1          | 3                                      | 0.40%       |
| Criminal Simulation   | 0          | 0          | 0          | 2          | 2                                      | 0.27%       |
| Criminal Trespassing  | 10         | 20         | 35         | 6          | 71                                     | 9.48%       |
| Criminal Trespassing (VEP)  | 29         | 26         | 48         | 28         | 131                                    | 17.49%      |
| Disorderly and/or Intoxicated   | 1          | 2          | 4          | 2          | 9                                      | 1.20%       |
| Endangering Children  | 0          | 1          | 0          | 0          | 1                                      | 0.13%       |
| Fake/False ID (Prohibitions)  | 58         | 1          | 38         | 19         | 116                                    | 15.49%      |
| Falsification   | 0          | 3          | 2          | 0          | 5                                      | 0.67%       |
| Forgery   | 4          | 11         | 0          | 2          | 17                                     | 2.27%       |
| Identity Fraud  | 3          | 11         | 0          | 0          | 14                                     | 1.87%       |
| Menacing  | 1          | 0          | 0          | 2          | 3                                      | 0.40%       |
| Misuse of Credit Card   | 1          | 0          | 0          | 0          | 1                                      | 0.13%       |
| Obstructing Justice   | 1          | 0          | 0          | 0          | 1                                      | 0.13%       |
| Obstructing Official Business   | 11         | 9          | 1          | 3          | 24                                     | 3.20%       |
| Operation of Illegal Casino   | 0          | 0          | 5          | 0          | 5                                      | 0.67%       |
| Other Offenses  | 0          | 6          | 0          | 2          | 8                                      | 1.07%       |
| Possession of Controlled Substances   | 3          | 3          | 15         | 0          | 21                                     | 2.80%       |
| Possession of Criminal Tools  | 0          | 0          | 0          | 1          | 1                                      | 0.13%       |
| Possession of Drug Abuse Instruments  | 0          | 0          | 5          | 0          | 5                                      | 0.67%       |
| Possession of Drug Paraphernalia/Illegal Use  | 0          | 3          | 3          | 0          | 6                                      | 0.80%       |
| Public Indecency  | 6          | 4          | 0          | 1          | 11                                     | 1.47%       |
| Receiving Stolen Property   | 2          | 0          | 0          | 0          | 2                                      | 0.27%       |
| Resisting Arrest  | 1          | 3          | 1          | 1          | 6                                      | 0.80%       |
| Tampering With Records/Evidence   | 6          | 0          | 0          | 1          | 7                                      | 0.93%       |
| Telecommunications/Wire Fraud   | 1          | 0          | 0          | 0          | 1                                      | 0.13%       |
| Theft   | 36         | 12         | 33         | 13         | 94                                     | 12.55%      |
| Underage Consumption  | 3          | 3          | 0          | 0          | 6                                      | 0.80%       |
| Underage, Aids With Gaming  | 0          | 1          | 0          | 0          | 1                                      | 0.13%       |
| Underage, Aids Entry  | 7          | 4          | 0          | 0          | 11                                     | 1.47%       |
| Underage, Attempted Entry   | 34         | 7          | 4          | 13         | 58                                     | 7.74%       |
| Underage Entry  | 15         | 8          | 2          | 5          | 30                                     | 4.01%       |
| Underage Offenses   | 0          | 1          | 0          | 0          | 1                                      | 0.13%       |
| Vandalism   | 0          | 2          | 0          | 0          | 2                                      | 0.27%       |
| Voyeurism   | 2          | 0          | 0          | 0          | 2                                      | 0.27%       |
| <b>Total of All Charges Per Casino</b>  | <b>272</b> | <b>154</b> | <b>208</b> | <b>115</b> |  |             |
| <b>Total of All Charges Statewide</b>   |            |            |            |            | <b>749</b>                             | <b>100%</b> |

\* Statistics represent charges as presented to prosecutor including felonies and misdemeanors.

\* Statistics reflect date on which charges were filed with the prosecutor.

\* Number of individuals charged statewide: 439

## COMMISSION DIVISIONS (continued)

equipment among other items. During FY 17, agents served search warrants on 11 locations throughout Ohio, with 471 illegal slot machines being seized or disabled and the seizure of more than \$265,000 in cash.

### Skill Games

When the Casino Control Law was enacted in 2010, it vested the Commission with jurisdiction over the regulation of skill-based amusement machines.

In 2015, the General Assembly further detailed this authority by giving the Commission jurisdiction over all persons conducting or participating in skill-based amusement machine operations, including the ability to license, regulate, investigate and penalize those persons in a manner consistent with the Commission's responsibilities regarding casino gaming. To carry out these duties, the Commission may adopt rules – including those establishing fees and penalties related to the operation of skill-based amusement machines.

The Commission is in the process of promulgating rules that detail the various entities and individuals required to be licensed by the Commission as well as ensuring licensees comply with the law. The goal is to establish a system that enables the Commission to validate those businesses operating within the law and screen out Ohio's voluminous illegal casinos.

All rules pertaining to skill-based amusement machines go through the Common Sense Initiative Office and the Joint Committee on Agency Rule Review, similar to other agency rules. Once that process is complete, the rules will come before the Commission for final approval. The Commission anticipates the rules becoming effective in 2018.

### Responsible Gambling

The Commission coordinates with state and local partners to provide education materials, prevention programs and treatment options under the umbrella of Ohio for Responsible Gambling (ORG). The initiative involves the Ohio Department of Mental Health and Addiction Services (OhioMHAS), the Ohio Lottery Commission, the Ohio State Racing Commission and the Ohio Casino Control Commission. Ours is the first state to bring the resources of

multiple agencies together to help those seeking treatment for a gambling addiction. One of the shared resources provided is Ohio's 24-hour Problem Gambling Helpline (1-800-589-9966).

The importance of providing resources for Ohioans with a gambling addiction was clearly highlighted in the constitutional amendment that authorized casino gaming in the state. The amendment earmarks 2 percent of the gross casino revenue tax to fund gambling and addiction treatment services. To date, more than \$26 million has been directed to the fund to support education and prevention efforts and to provide counseling. The money is allocated through an agreement between OhioMHAS and the Commission's Executive Director, and is distributed on a per capita basis to local Alcohol, Drug Addiction and Mental Health (ADAMH) Boards with 60 percent dedicated to prevention and 40 percent identified for treatment.



In FY 17, ORG completed a statewide survey to track the impact of expanded gambling options in Ohio. Similar to the survey conducted in 2012, this update will help local ADAMH Boards and the state determine trends in problem gambling and ensure prevention and treatment resources align with current needs. Final analysis and results from the survey will be released in the next fiscal year.

Additionally, ORG launched the second phase of a statewide campaign to prevent problem gambling and raise awareness of the resources available to those affected by gambling addiction. Entitled 'Get Set Before You Bet,' this phase builds on the success of 'Be the 95%' to encourage and educate people about safe gambling practices.

'Get Set Before You Bet' has been featured on billboards, social media and radio spots across the state, and utilizes the 'Be the 95%' website to help deliver tips on low-risk

## COMMISSION DIVISIONS (continued)

gambling, the warning signs of problem gambling, and a problem gambling screening feature. The campaign also includes updated imagery and other items that can be customized at the community level to further spread the campaign's message.

Ohio was awarded the Website and Public Awareness Awards for the second year in a row for the campaign by the National Council on Problem Gambling.

Another resource available to problem gamblers is the Voluntary Exclusion Program (VEP). Administered by the Commission, the program offers individuals the ability to ban themselves from a casino facility for one year, five years or their lifetime. Participants complete the Request

for Voluntary Exclusion form in the presence of trained Commission staff. Once enrolled, an individual is not permitted to enter any Ohio casino facility during the length of their self-imposed ban. The Commission provides a confidential list of participants to casino operators for purposes of enforcement. In addition, casino operators are required to cease direct marketing efforts and deny check cashing or extending credit to exclusion participants. Ohio operators extend the exclusion to cover all their casinos nationwide. Participants who violate the voluntary ban can be charged with criminal trespassing and forfeit any casino winnings or things of value converted into a wagering instrument. The total number of active participants in the VEP has grown to 2,584, with enrollment including individuals from 20 states and one Canadian province.

## CASINO RESPONSIBLE GAMING PLANS



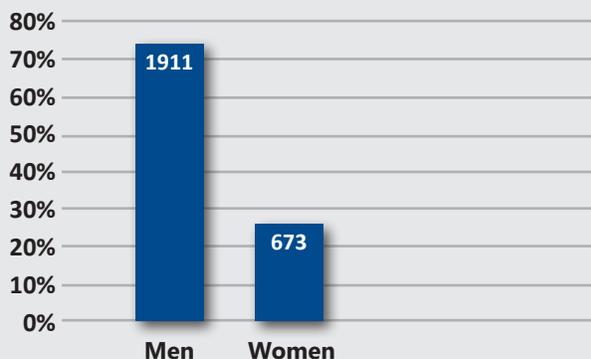
Casino owners and operators are required to create, update and maintain Responsible Gaming Plans. These plans require Commission approval and outline and establish standards to address problem gambling, underage gambling, improper use of alcohol, responsible marketing and advertising and the prevention of gambling by minors. Each casino is required to prominently display the Problem Gambling Helpline number on all collateral materials, player cards and ATMs on property. The helpline number must also appear in all print, broadcast and electronic advertising and marketing. All promotional materials are reviewed and approved by the Commission's Responsible Gambling Division to ensure the problem gambling message is consistent.

### Voluntary Exclusion Program Through June 30, 2017

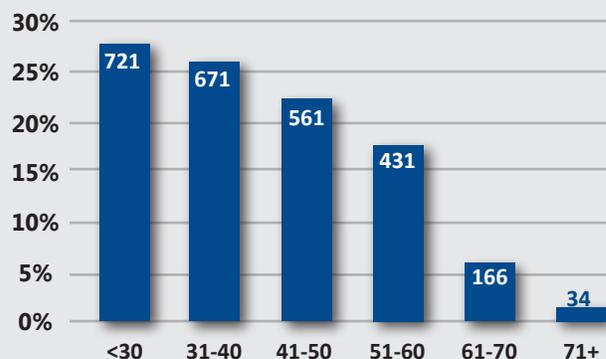
The Ohio Casino Control Commission has accepted applications from residents in 20 states and one Canadian Province for the Voluntary Exclusion Program.

Total Number of Active Participants: 2,584

#### By Gender



#### By Age





## CASINO PROPERTY SUMMARY



### Hollywood Casino Columbus 200 Georgesville Road, Columbus, Ohio

**General Manager:** Himbert Sinopoli  
**Date Licensed:** September 12, 2012  
**Date Opened:** October 8, 2012  
**Gaming Space:** 160,000 square feet  
**Certified Capital Investment:** \$350.2 million

**Slots:** 2,229  
**Table Games:** 70 gaming tables, 34 poker tables  
**Total Employment:** 990  
**Licensed Employees:** 660  
**Non-Licensed Employees:** 330

#### Annual Revenue FY 2017

| Table Games | Units at Year End | Table Promo Spend | Table Drop      | Table AGR     | Actual Hold % | Payout % |
|-------------|-------------------|-------------------|-----------------|---------------|---------------|----------|
|             | 104               | \$2,381,375       | \$284,788,993   | \$63,252,570  | 22.21%        | 77.79%   |
| Slots       | Units at Year End | Slot Promo Spend  | "Coin In"       | Slot AGR      | Actual Hold % | Payout % |
|             | 2,229             | \$34,052,440      | \$1,942,336,115 | \$153,366,097 | 7.90%         | 92.10%   |

**Total AGR For FY 2017      \$216,618,667**

#### Notes:

1. The listed payout percentage for slots is not the theoretical hold, but the actual payout average for the period.
2. Promotional play is included in "coin in" and "table drop" figures.
3. "AGR" is adjusted gross revenue and means the money received by the casino operator less winnings paid to patrons and less promotional spend.
4. Non-licensed employees include non-gaming positions such as food and beverage staff as well as custodial personnel.

## CASINO PROPERTY SUMMARY



### Hollywood Casino Toledo 777 Hollywood Boulevard, Toledo, Ohio

**General Manager:** Rafael Verde

**Date Licensed:** May 9, 2012

**Date Opened:** May 29, 2012

**Gaming Space:** 125,000 square feet

**Certified Capital Investment:** \$260 million

**Slots:** 2,044

**Table Games:** 59 gaming tables, 19 poker tables

**Total Employment:** 889

**Licensed Employees:** 504

**Non-Licensed Employees:** 385

#### Annual Revenue FY 2017

| Table Games | Units at Year End | Table Promo Spend | Table Drop      | Table AGR     | Actual Hold % | Payout % |
|-------------|-------------------|-------------------|-----------------|---------------|---------------|----------|
|             | 78                | \$988,495         | \$144,051,521   | \$32,577,101  | 22.61%        | 77.39%   |
| Slots       | Units at Year End | Slot Promo Spend  | "Coin In"       | Slot AGR      | Actual Hold % | Payout % |
|             | 2,044             | \$17,364,532      | \$1,772,923,210 | \$158,218,112 | 8.92%         | 91.08%   |

**Total AGR For FY 2017     \$190,795,213**

**Notes:**

1. The listed payout percentage for slots is not the theoretical hold, but the actual payout average for the period.
2. Promotional play is included in "coin in" and "table drop" figures.
3. "AGR" is adjusted gross revenue and means the money received by the casino operator less winnings paid to patrons and less promotional spend.
4. Non-licensed employees include non-gaming positions such as food and beverage staff as well as custodial personnel.

## CASINO PROPERTY SUMMARY



### JACK Cincinnati Casino 1000 Broadway Street, Cincinnati, Ohio

**General Manager:** Chad Barnhill

**Date Licensed:** February 13, 2013

**Date Opened:** March 4, 2013

**Gaming Space:** 100,000 square feet

**Certified Capital Investment:** \$455 million

**Slots:** 1,915

**Table Games:** 90 gaming tables, 31 poker tables

**Total Employment:** 1,141

**Licensed Employees:** 763

**Non-Licensed Employees:** 378

#### Annual Revenue FY 2017

| Table Games | Units at Year End | Table Promo Spend | Table Drop      | Table AGR     | Actual Hold % | Payout % |
|-------------|-------------------|-------------------|-----------------|---------------|---------------|----------|
|             | 121               | \$4,790,665       | \$322,428,640   | \$73,182,303  | 22.70%        | 77.30%   |
| Slots       | Units at Year End | Slot Promo Spend  | "Coin In"       | Slot AGR      | Actual Hold % | Payout % |
|             | 1,915             | \$26,863,464      | \$1,441,324,047 | \$119,109,816 | 8.26%         | 91.74%   |

**Total AGR For FY 2017     \$192,292,119**

**Notes:**

1. The listed payout percentage for slots is not the theoretical hold, but the actual payout average for the period.
2. Promotional play is included in "coin in" and "table drop" figures.
3. "AGR" is adjusted gross revenue and means the money received by the casino operator less winnings paid to patrons and less promotional spend.
4. Non-licensed employees include non-gaming positions such as food and beverage staff as well as custodial personnel.

## CASINO PROPERTY SUMMARY



### JACK Cleveland Casino 100 Public Square, Cleveland, Ohio

**General Manager:** Mark Tricano

**Date Licensed:** May 2, 2012

**Date Opened:** May 14, 2012

**Gaming Space:** 96,000 square feet

**Certified Capital Investment:** \$354 million

**Slots:** 1,488

**Table Games:** 96 gaming tables, 30 poker tables

**Total Employment:** 1,403

**Licensed Employees:** 997

**Non-Licensed Employees:** 406

#### Annual Revenue FY 2017

| Table Games | Units at Year End | Table Promo Spend | Table Drop      | Table AGR    | Actual Hold % | Payout % |
|-------------|-------------------|-------------------|-----------------|--------------|---------------|----------|
|             | 126               | \$5,853,909       | \$471,806,559   | \$96,756,802 | 20.51%        | 79.49%   |
| Slots       | Units at Year End | Slot Promo Spend  | "Coin In"       | Slot AGR     | Actual Hold % | Payout % |
|             | 1,488             | \$22,725,696      | \$1,318,275,621 | \$99,660,452 | 7.56%         | 92.44%   |

**Total AGR For FY 2017     \$196,417,254**

**Notes:**

1. The listed payout percentage for slots is not the theoretical hold, but the actual payout average for the period.
2. Promotional play is included in "coin in" and "table drop" figures.
3. "AGR" is adjusted gross revenue and means the money received by the casino operator less winnings paid to patrons and less promotional spend.
4. Non-licensed employees include non-gaming positions such as food and beverage staff as well as custodial personnel.

**GROSS CASINO REVENUE FISCAL YEAR 2017  
(JULY 1, 2016 - JUNE 30, 2017)**

| STATEWIDE TOTALS  |                          |                   |                  |  |
|-------------------|--------------------------|-------------------|------------------|--|
| <b>Table Game</b> | <b>Table Promo Spend</b> | <b>Table Drop</b> | <b>Table AGR</b> |  |
|                   | \$14,014,444             | \$1,223,075,713   | \$265,768,776    |  |
| <b>Slots</b>      | <b>Slot Promo Spend</b>  | <b>"Coin In"</b>  | <b>Slot AGR</b>  |  |
|                   | \$101,006,132            | \$6,474,858,993   | \$530,354,477    |  |

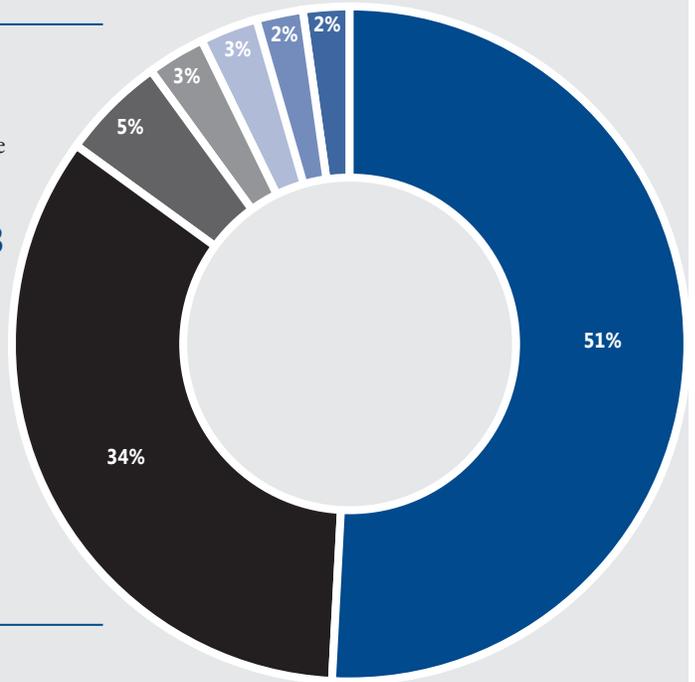
**Total Statewide For FY 2017: \$796,123,253**

**DISTRIBUTION OF GROSS TAX RECEIPTS**

Gross casino revenue is taxed at 33 percent. The total allocated amount is based on tax collections received during fiscal year 2017. However, the tax collections from the fourth quarter were distributed in July 2017, after the close of the fiscal year.

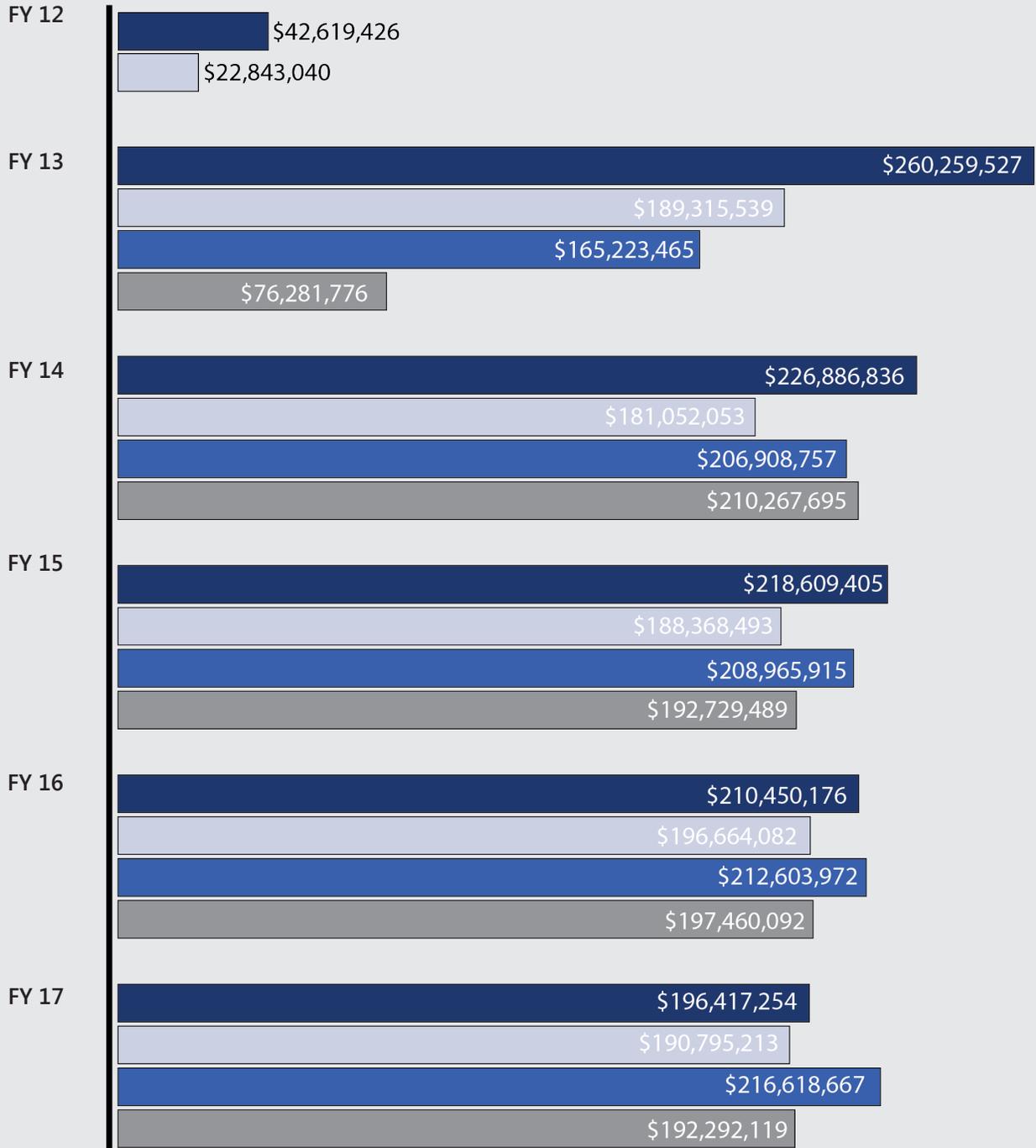
**Total Deposits for FY 17: \$264,683,903**

- County Fund (51%): \$134,988,791
- Student Fund (34%): \$89,992,527
- Host City Fund (5%): \$13,234,195
- Ohio State Racing Commission Fund (3%): \$7,940,517
- Casino Control Commission Fund (3%): \$7,940,517
- Law Enforcement Training Fund (2%): \$5,293,678
- Problem Gaming & Addictions Fund (2%): \$5,293,678



## COMPARISON OF ADJUSTED GROSS CASINO REVENUE BY FISCAL YEAR

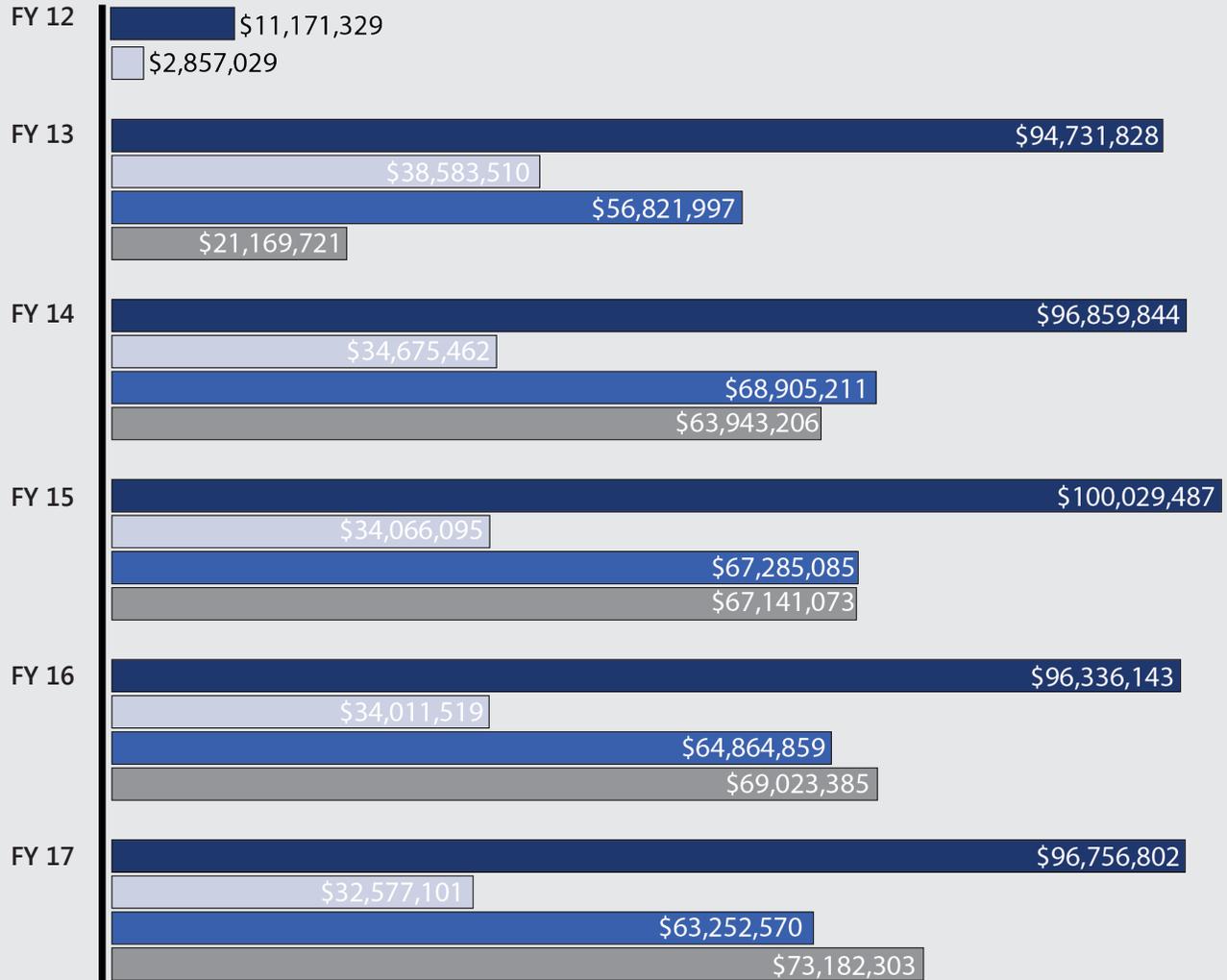
### TOTAL AGR



- JACK Cleveland Casino
- Hollywood Casino Toledo
- Hollywood Casino Columbus
- JACK Cincinnati Casino

## COMPARISON OF ADJUSTED GROSS CASINO REVENUE BY FISCAL YEAR

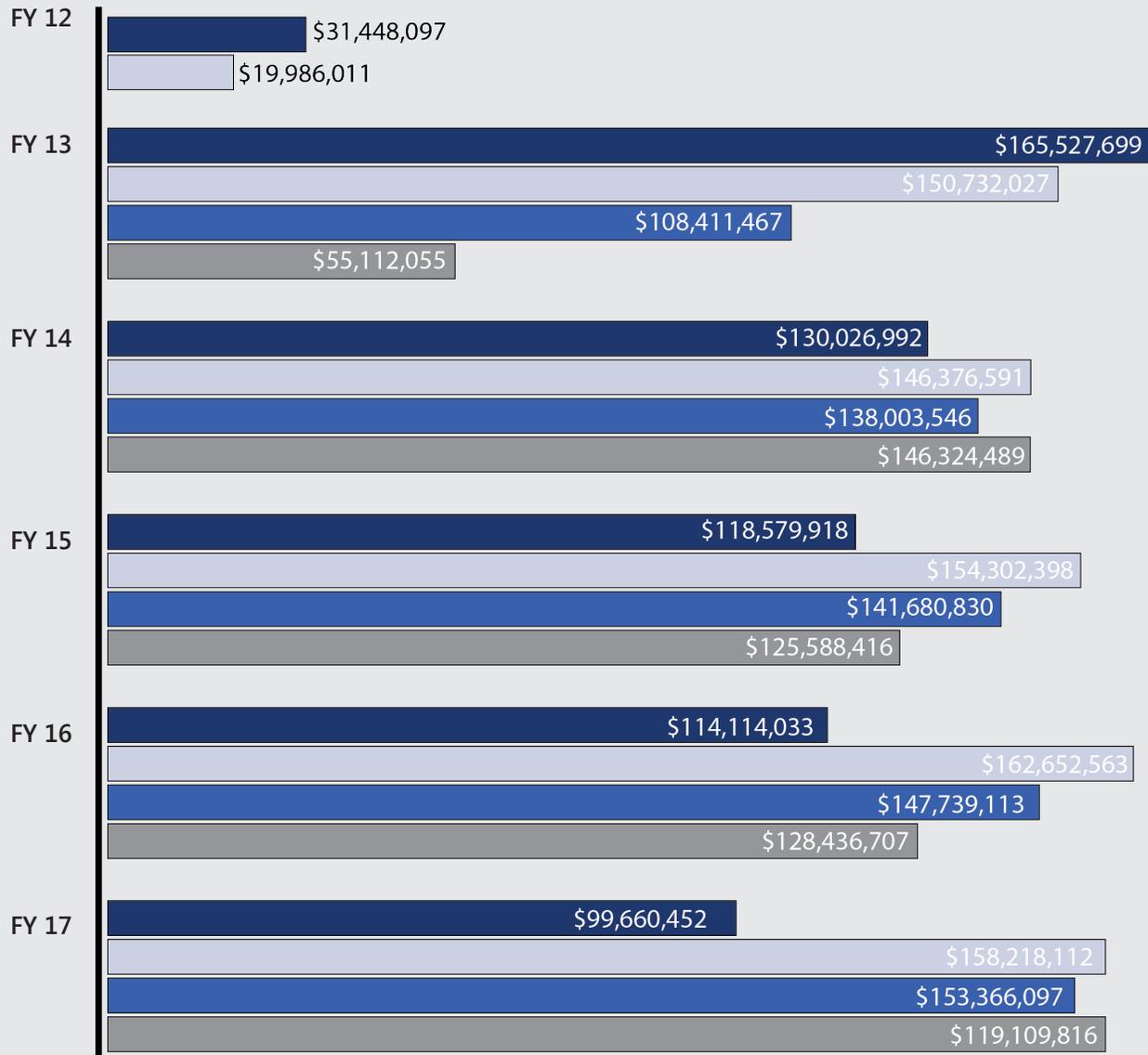
### TABLE GAMES AGR



- JACK Cleveland Casino
- Hollywood Casino Toledo
- Hollywood Casino Columbus
- JACK Cincinnati Casino

## COMPARISON OF ADJUSTED GROSS CASINO REVENUE BY FISCAL YEAR

### SLOT MACHINES AGR



- JACK Cleveland Casino
- Hollywood Casino Toledo
- Hollywood Casino Columbus
- JACK Cincinnati Casino

**OHIO CASINO CONTROL COMMISSION FUND BALANCE REPORT  
FISCAL YEAR 2017 ACTUAL**

**REVENUE**

| <b>TAX</b>        | <b>ACTUAL</b>      |
|-------------------|--------------------|
| Gross Casino Tax  | \$7,779,917        |
| <b>Total Tax*</b> | <b>\$7,779,917</b> |

| <b>LICENSE FEES</b>       | <b>ACTUAL</b>      |
|---------------------------|--------------------|
| Operators Fees            | \$1,500,000        |
| Vendors Fees              | \$200,000          |
| Key Employees Fees        | \$246,422          |
| Gaming Employees Fees     | \$468,326          |
| <b>Total License Fees</b> | <b>\$2,414,748</b> |

|                          |                     |
|--------------------------|---------------------|
| <b>TOTAL ALL REVENUE</b> | <b>\$10,194,665</b> |
|--------------------------|---------------------|

**BEGINNING APPROPRIATION \$12,711,200**

| <b>OCCC PERSONNEL EXPENSES</b>      | <b>ACTUAL</b>      |
|-------------------------------------|--------------------|
| Wages & Benefits                    | \$9,266,398        |
| <b>Total Personnel Expenditures</b> | <b>\$9,266,398</b> |

| <b>OCCC OPERATIONAL SUPPORT EXPENSES</b> | <b>ACTUAL</b>    |
|--|------------------|
| Administrative Hearings                  | \$7,531          |
| Rent                                     | \$237,064        |
| Research and Investigations              | \$31,270         |
| Purchased Personal Services              | \$72,769         |
| Supplies                                 | \$102,287        |
| Equipment                                | \$178,937        |
| Travel                                   | \$158,983        |
| Training                                 | \$21,362         |
| <b>Total Operating Expenditures</b>      | <b>\$810,203</b> |

| <b>OTHER EXPENSES AND TRANSFERS</b> | <b>ACTUAL</b>    |
|-------------------------------------|------------------|
| Intrastate Payments                 | \$987,400        |
| <b>Total Other Expenditures</b>     | <b>\$987,400</b> |

|   |                     |
|---|---------------------|
| <b>TOTAL ALL EXPENSES AND TRANSFERS</b> | <b>\$11,064,001</b> |
|---|---------------------|

|                                     |                    |
|-------------------------------------|--------------------|
| <b>ENDING APPROPRIATION BALANCE</b> | <b>\$1,647,199</b> |
|-------------------------------------|--------------------|

\*Gross Casino Tax Revenue Total includes all amounts received during the fiscal year.





OHIO CASINO  
CONTROL COMMISSION